

**Richard T Kiko Agency Inc.**  
**Auction Buyer Referral Policy**  
Effective May 21, 2018

TERMS OF REFERRAL AGREEMENT between the Richard T Kiko Agency, Inc. ("KIKO") and referring Broker are as follows:

1. Referral FEE shall be paid as offered in the Yes MLS.
2. **This form letter must be received by KIKO at a minimum of 48 hours prior to the time and date of the auction or it will not be valid.**
3. Potential BUYER must sign the legible and fully completed referral form or it will not be valid.
4. This is a referral fee only; KIKO does not authorize or permit any agency representation to be created between KIKO and the referring Broker.
5. **If a potential buyer makes contact with a KIKO Agent regarding the subject property prior to KIKO receiving a fully executed referral form, KIKO will NOT pay a referral fee.**
6. Referred Buyer must register as a bidder and be present at auction.
7. Referred Buyer must make final accepted bid and sign purchase agreement to entitle referring agent to referral fee.
8. The referring agent is not required to be present at auction.

**Kiko, Realtors**

---

**LETTER OF REFERRAL**  
**RICHARD T KIKO AGENCY INC. REAL ESTATE AUCTION SALE**  
**Must be legible and completed in its entirety or will be VOID**

DATE & TIME RECEIVED: \_\_\_\_\_

REAL ESTATE COMPANY NAME: \_\_\_\_\_

STREET: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE & ZIP: \_\_\_\_\_ PHONE: \_\_\_\_\_

AGENT'S NAME: \_\_\_\_\_ PHONE: \_\_\_\_\_

REFERRED BUYER NAME: \_\_\_\_\_

STREET: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE & ZIP: \_\_\_\_\_

AUCTION DATE: \_\_\_\_\_

AUCTION LOCATION: \_\_\_\_\_

\_\_\_\_\_  
Potential Purchasers Signature

\_\_\_\_\_  
Agent's Signature

**Please fax to (330) 453-1765 or email PDF to: [kiko@kikocompany.com](mailto:kiko@kikocompany.com)**  
**Questions please call Office: (330) 453-9187**